



Member Profile:

Exact

Fencing Services

What's in a name? For the team at Exact Fencing Services, the name says it all. Troy Sinclair, founder of Exact Fencing, believes that precise, quality work is key to success in business and that his company name reflects this belief. The company was founded in the fall of 2002 after Troy had spent more than eight years in the fencing industry working for other companies. He felt that he had both the qualification and the drive to start his own company.

Exact Fencing Services supplies and installs any kind of chain link product to commercial, residential and industrial sites. His company also has significant experience with farm and agricultural installations. He currently has 3 full time employees and is looking to expand to include more seasonal and full time workers.

After a full year in business, Troy feels that he has seen a fair measure of success. He hopes to increase his business through enhanced marketing and advertising campaigns. "In this business, word of mouth is very important for additional business," indicated Troy. "A satisfied client is not only incredibly rewarding but also has a huge impact on future business".

Troy became involved with the Prince Albert & District Chamber of Commerce because he wanted to be more aware of what was happening in Prince Albert. He and his employees are interested in knowing what trends are affecting business and how the chamber is dealing with various issues. He also sees the many advertising and marketing opportunities as a definite bonus.

For more information on Exact Fencing Services or any of their products, please call Troy Sinclair at 960-4856.

Remember Doing Business with Chamber Members is GOOD Business.

Members spotlighted are selected at random from members attending Chamber functions.

CHAMBER NOTES

Chamber Members are at the heart of our City's growth and development. Share your business achievements, awards and anniversaries with the Chamber by calling 764-6222.

Prince Albert-based **Solid Innovation** (www.solid-innovation.com), a leading provider of mobile sales solutions, announced the launch of its latest product, Si Speedy Invoice. Designed to integrate the popular accounting software, QuickBooks, with handheld Palm OS devices, Si Speedy Invoice offers small to medium-sized mobile sales operators a simplified, easy-to-use automated order entry and invoicing solution. By installing Si Speedy Invoice on any Palm OS device, users will be able to synchronize with their back-office QuickBooks host to perform accurate, on-the-spot, product lookup and invoicing functions, thereby speeding sales calls and cutting administrative and back-office time by up to 50%.

Congratulations to Brenda Fitzpatrick who was recently chosen as **Welcome Wagon Hostess of the Year** for Western Canada in the 35-60 thousand population category for 2003. Brenda also won the same award in 2002. Other cities in her category are Medicine Hat, Sherwood Park, Fort McMurray, and Brandon. Brenda will be presented with this award at the provincial conference in Regina on April 12th and attending the Winners Conference in Winnipeg on April 24th.



The Chamber

Centum Mortgage Connections has recently moved to Suite 205, 101 15th Street East. Mike & Marlene Mitchell are pleased to be on 15th and welcome all new and established clients to come by and visit their new location.