

# SOLID<sup>®</sup> INNOVATION



## PRESS RELEASE

## Efficient Remote Order Entry for Distributors

### Bringing Mobility to Infor FACTS ERP

PRINCE ALBERT – FEBRUARY 10, 2010 – Solid Innovation, Inc., a leading provider of route accounting software solutions, is pleased to announce it has entered into a partnership with Softcare Computer Consulting Company, an authorized channel partner of Infor ERP FACTS, to offer a new mobile route accounting system: Solid Route Accounting™ - FACTS Edition.

The new automated system introduces a robust and efficient supply chain solution that is designed to help distributors across all industries manage critical assets, maximize profitability, enhance customer services and increase productivity through the integration of Infor ERP FACTS and Solid Route Accounting™. The system allows sales forces to stay connected to customers by automating the sales process and posting transactions directly into FACTS.

"Solid is pleased to be working with Softcare to provide a premium mobile sales solution for Infor ERP FACTS," Craig Fisher, CEO and founder of Solid Innovation says. "The integration between the two systems will equip distributors with superior automated functionality that has never been seen by FACTS customers." Gary Kirstein, CEO of Softcare Computer Consulting Company adds, "Distributors using FACTS and who have mobile sales or remote customer order needs are finding they either have an aging and unreliable system or are using manual order creation techniques. With the integration of the proven Solid Route Accounting with FACTS, customer, product, and pricing information is pulled automatically from the FACTS system while orders taken remotely are returned to FACTS quickly and accurately. Lost or incomplete orders are virtually eliminated while the administrative effort of checking for accuracy is handled automatically."

Solid Route Accounting™ - FACTS Edition contains a number of powerful features including mobile order entry and direct integration with FACTS for automatic processing of customer, product, and price information. For more information about Solid Route Accounting™ - FACTS Edition, contact [Gary Kirstein](#), CEO of Softcare Computer Consulting Company.

### About Solid Innovation

Since 1986, Solid Innovation® has been a developer of route accounting software solutions for small to mid-sized mobile businesses. Solid combines superior management insight with industry expertise to deliver functional and flexible solutions that give clients the power to manage their business with confidence. Today, Solid offers a solid approach to route accounting with its Solid Route Accounting™ software solutions that support both Windows® Mobile and Palm OS Mobile operating systems. For more information about Solid, please visit [www.solid-innovation.com](http://www.solid-innovation.com).

### About Softcare Computer Consulting Company

As a leading Infor distribution software specialist, Softcare is an authorized affiliate for both the FACTS and TakeStock products. Softcare believes in helping manufacturers, wholesalers, and distributors manage their businesses more profitably. From needs analysis to consulting to implementation to customization to end-user training, Softcare is there. For more information about Softcare, please visit [www.sccco.com](http://www.sccco.com).

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